



The 3rd Alternative

Stephen R. Covey

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There are many methods of "conflict resolution," but most involve compromise, a low-level accommodation that stops the fight without breaking through to amazing new results. The 3rd Alternative introduces a breakthrough approach to conflict resolution and creative problem solving, transcending traditional solutions to conflict by forging a path toward a third option, a 3rd Alternative that moves beyond your way or my way to a higher and better way—one that allows both parties to emerge from debate or even heated conflict in a far better place than either had envisioned. With the 3rd Alternative, nobody has to give up anything, and everyone wins.



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