



# The Ultimate Consultant: Powerful Techniques for the Successful Practitioner

*Alan Weiss*

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## **The Ultimate Consultant: Powerful Techniques for the Successful Practitioner** Alan Weiss

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This essential, hands-on resource includes:

- \* Forty tips that can increase your fees--tomorrow
- \* Ten tested techniques for springboarding to potential clients
- \* Information on how you can make money while you sleep with newsletters, audio and video, commercial and self-publishing
- \* Ten-criteria to test peer-level collaborators
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- \* 50 techniques to enhance life balance

With this indispensable resource as your guide you can learn how to become an ultimate consultant and take your business to new heights!

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