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Cashing In!

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There comes a time in the life of every business owner when he or she begins to think about cashing in on the years of hard work and risk. Selling a business is a complex blend of art and science. Cashing In! is a sparkling how-to manual for building value, preparing for sale, and cashing in at top dollar. The techniques in this book can add 30%-50% to the value achievable in sale!

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